### **FIVE YEAR STRATEGIC PLAN**



## **Strategic Focus**

MEDC is evolving its mission, vision, guiding principles, and Strategic Focus Areas, as well as its focus and regional impact industries to create long-term economic opportunities in all corners of Michigan. These changes will position MEDC at the forefront of best practices for high-impact economic development organizations. Presented below is our updated strategic plan, which aims to position Michigan at the leading edge of economic development in the nation.

### **Mission**

Achieve long-term economic prosperity for Michiganders by **investing** in communities, enabling the growth of good jobs and promoting Michigan's strong image worldwide.

### **Vision**

Make Michigan's economy the nation's **fastest growing**, **most equitable** and **most resilient** by:



#### Achieving 'Top 10' status for:

- Job growth in targeted sectors
- Equitable job growth
- Real median household income growth



Attaining the largest net gain of talent in the Midwest

## **Guiding Principles**



#### Sustainable, long term growth

Catalyze long-term job growth. Ensure resilience of Michigan's economy against downturns and automation potential.



#### **Regional impact**

Empower and support every region - from rural areas to urban cores - in improving economic outcomes.



#### Equitable, high-wage growth

Drive equitable pathways toward high-wage growth by enabling industries, communities and businesses that provide opportunities for all.



#### **Customer focus**

Ensure a customer (businesses, communities, entrepreneurs) and partner orientation in all we do.

## **Strategic Focus Areas**



## Attract, retain and support businesses

Aggressively work to attract and retain companies in target industries that support growth in jobs, wages and investment



# Foster high-wage skills growth

Collaborate on efforts to produce, attract and retain the skills needed for in-demand and high growth occupations in focus industries



# Develop attractive places

Attract talent through innovative placemaking and streamlining development processes at the community level to transform underutilized properties into vibrant areas



# Catalyze entrepreneurship

Strengthen the ecosystem that enables more entrepreneurship, commercialization and new business creation



## Market the state

Promote Michigan's image as a world-class business location and travel destination

## STRATEGIC INDUSTRY DEVELOPMENT

MEDC will actively work with its partners to attract, grow and retain strategic industries that will have the greatest potential economic benefit on all communities throughout Michigan.

### **Focus Industries**

MEDC resources including tailored economic development tools, proactive marketing and sustainment programs focus on those sectors where Michigan has a distinct competitive advantage.



Mobility and automotive manufacturing: Building upon our uncontested automotive leadership to stay at the forefront of the mobility revolution.



Engineering, Design and Development: Harnessing our talent base to become the research & development and industrial design capital of the world.



Professional and corporate services: Using the purchasing power of Michigan companies to attract corporate and professional service providers to the state.



Advanced manufacturing:

Positioning Michigan as a leader in Industry 4.0, and leveraging our talent to capture a larger share of growth in the defense and advanced materials industries.



Medical device technology:

Leveraging our existing medical device anchor companies and research assets to enable growth of the medical device industry.



**Tech:** Capitalizing on our existing mobility, software, manufacturing, engineering and design capabilities to grow Michigan's tech footprint.

### **Regional Impact Industries**

MEDC will support state and local efforts to attract, grow and retain regionally important industries that play a vital role in energizing communities throughout the state.











**Agribusiness** 

**Tourism** 

Logistics

Financial Services

Other Manufacturing